



Innovation in Partnership

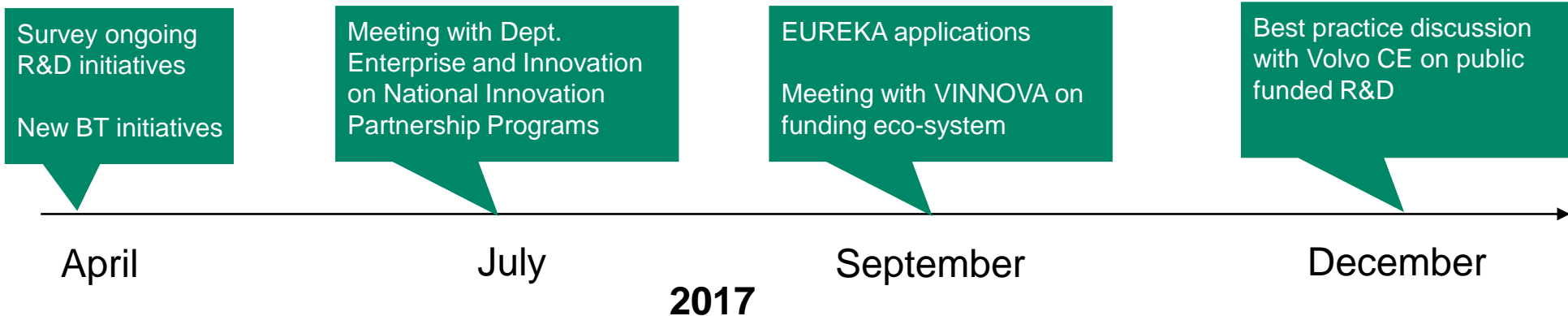
Experiences from Bombardier's involvement in
Automation Region's "Innovationslots" pilot initiative
2017

Automation Region Lunch Seminar, Expectrum
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collaborations, Bombardier Transportation Sweden
December 11th , 2018
Public Version

”Innovationslots” – BOMBARDIER pilot initiative 2017



JOBBA I VÄSTERÅS



”Innovationslots” – outcomes

RELIANCE - REsiLlent ANd scalable sliCing over multiple domains

Projektet utvecklar och demonstrerar tillämpningen av en högtillförlitlig 5G-kommunikationslösning för överföring och analys av realtidsdata från järnvägsfordon. Syfte är att förbättra tillgänglighet och prestanda samt öppna upp för nya tjänster inom järnvägsbranschen.

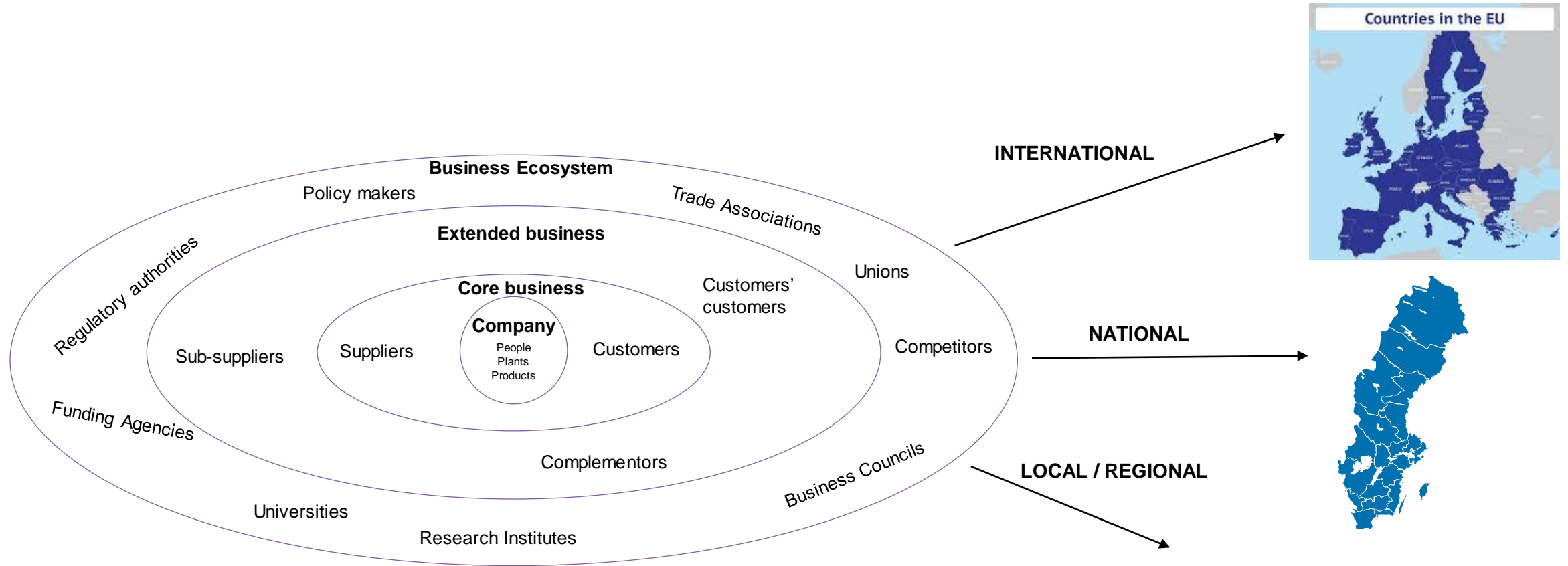
BOMBARDIER **westermo** **EDURO** **RI SE**

VINNOVA
Sveriges innovationsmyndighet



2 successful project applications within EUREKA / CELTIC+ and EUREKA / ITEA3

Outcomes - Access to new eco-systems



Collaborative public funded innovation can give access to eco-systems and partners outside strict commercial relationships



What have we learnt?

#	Topic	Questions
1	R&D Strategy	<ul style="list-style-type: none">• What R&D do you want to do in collaboration?
2	Programming and Capacity	<ul style="list-style-type: none">• Can the strategy be formed into programs, what can you do yourself and where will you collaborate?
3	Partnering and consortia	<ul style="list-style-type: none">• Which partners with the right capabilities (suppliers, customers, competitors, complementors) do you need to form a consortium?
4	Funding and application	<ul style="list-style-type: none">• What funding programs are suitable and how do the calls fit your needs?
5	Execution	<ul style="list-style-type: none">• Can you demonstrate visible results and do they meet your overall objectives?
6	Support	<ul style="list-style-type: none">• Do you need help with the process from someone who can understand both the innovation eco-system and your own business?



**“ Innovation Is as Much About
Finding Partners as Building
Products**

Harvard Business Review July 2017, Chandra Gnanasambandam, Michael Uhl



Thank you very much!

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